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The Best Bank In Zambia 2021,
awarded to Zanaco by Global Finance
for a consecutive year.



SCENE TAKE ROLL
DATE
PROD. CO
DIRECTOR
CAMERAMAN

ZANACO PLC



zanaco

ABOUT US

VISION

To be Zambia's leading, admired, preferred and innovative universal and top transaction financial institution that provides the best in value solutions to clients while supporting financial inclusion.

MISSION

To be top of the mind universal top transaction financial institution for all segments, while delivering excellent financial services efficiently, using the right client service model and supported by an empowered and motivated staff.

HISTORY

Zambia National Commercial Bank (Zanaco) Plc was established in 1969 to service the financial needs of the Zambian economy and has since evolved into a leading Bank nationwide. In 2007, the Government of the Republic of Zambia (GRZ) sold a 49% stake in the Bank to Rabo Development B.V. a subsidiary of the Cooperatieve Centrale Rai eisen-Boerenleen Bank (Rabobank) of the Netherlands. Subsequently, Rabo Development sold a 3.41% stake to Lizara Investments Limited, a nominee of the Zambia National Farmers Union (ZNFU), following the Bank's Initial Public Offering in 2008.

In 2016, GRZ transferred its 25% shareholding to Industrial Development Corporation (IDC), a State Owned Enterprise (SOE) charged with the mandate to spearhead the Government's commercial investments agenda aimed at strengthening Zambia's industrial base and job creation.

On 30th June 2017, Rabo Development B.V. transferred its 45.59% shareholding to Arise B.V. a leading African Investment company backed by three reputable cornerstone investors namely Norfund, Rabobank and the Dutch Development Bank (FMO).

The Bank remains majority-owned by Zambians and is thus considered "citizen owned". The relationship with Arise B.V. enables Zanaco to benefit from technical assistance and best practices in various areas of banking.

Public Holidays 2022

| | |
|--------------------|------------------------------------|
| Saturday 1st Jan | New Year's Day |
| Tuesday 8th Mar | International Women's Day |
| Saturday 12th Mar | Youth Day |
| Friday 15th Apr | Good Friday |
| Saturday 16th Apr | Holy Saturday |
| Sunday 17th Apr | Easter Sunday |
| Monday 18th Apr | Easter Monday |
| Thursday 28th Apr | Kenneth Kaunda Day |
| Sunday 1st May | Labour Day |
| Monday 2nd May | Day Off After Labour Day |
| Wednesday 25th May | Africa Freedom Day |
| Monday 4th Jul | Heroes Day |
| Tuesday 5th Jul | Unity Day |
| Monday 1st Aug | Farmer's Day |
| Tuesday 18th Oct | National Day of Prayer |
| Monday 24th Oct | Independence Day |
| Sunday 25th Dec | Christmas Day |
| Sunday 26th Dec | Day Off After Christmas Day |

ZANACO FOOTPRINT KEY



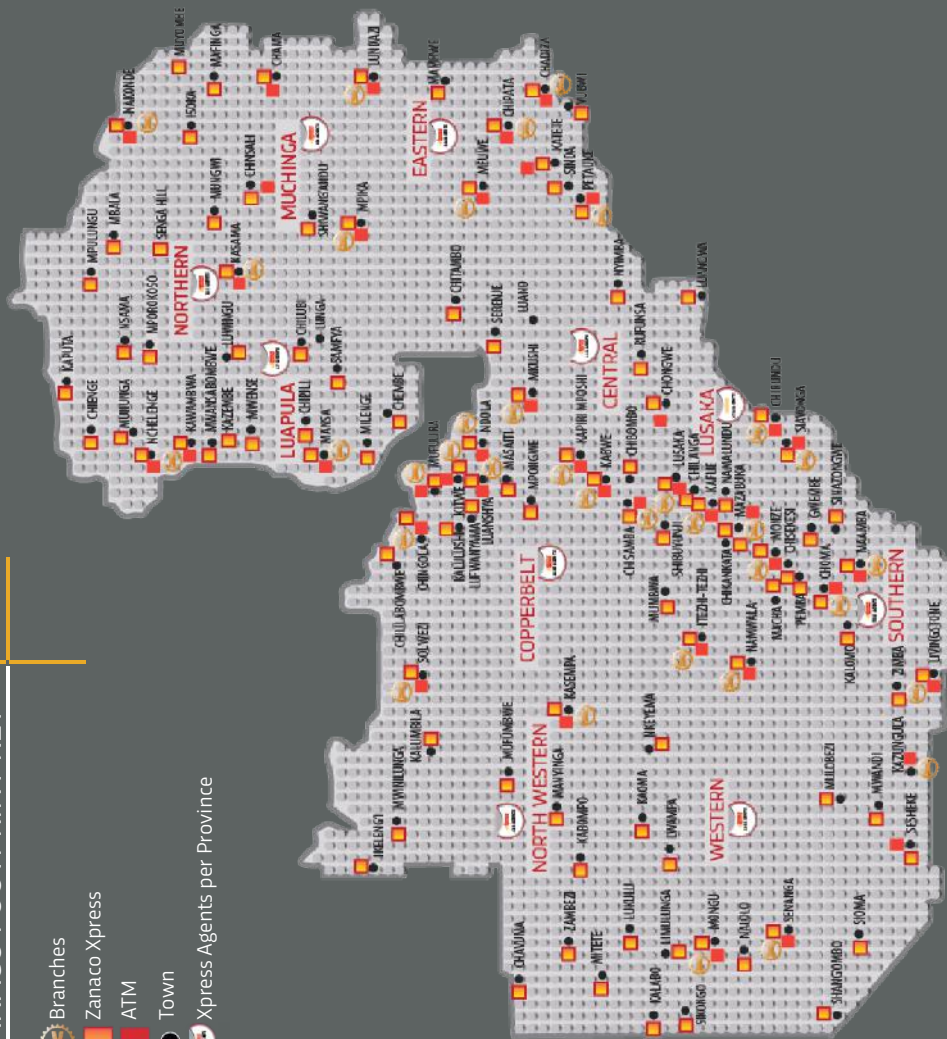
Branches

Zanaco Xpress

ATM

Town

Xpress Agents per Province



61 Branches/ Agencies, | 191 ATMs | 3,500 POS machines | 15,045 Zanaco Xpress Agents

ANYTIME, ANYPLACE, ANYWHERE!

Zanaco is committed to delivering banking services to you in the most convenient way.

THINK OUTSIDE THE BRANCH

Bank safely and conveniently without stepping into a branch

For cash deposits and withdrawals, use our ATMs or a Zanaco Xpress Agent.

For account statements, balance enquiries and fund transfers, log onto the Zanaco Mobile Banking App, dial *444# or use Internet Banking.

For enquiries and issue resolutions, speak to your Relationship Manager, WhatsApp 076 111 5000, email customerservice@zanaco.co.zm or call 5000.

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Get paid up to K1,000 for every night you are hospitalised. The Hospital Cash Plan aims to provide you with financial support in the event that you or any of your family members are hospitalised.

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Access **financing** for **what
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Ts and Cs Apply



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Ts & Cs Apply.



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Keep your eye on your business, while we take care of your Banking



We understand that running a business is anything but business as usual, that is why we offer solutions which coupled with our team of experts ensure your business' success. With the ever-changing demands and expectations across your value chain, you can rest assured that our solutions will cater to your SME, commercial or agricultural banking needs.

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Perspective changes everything



In a time where change is the only constant, see the world in a different light.

We know the market we operate in and use our local knowledge and global insights to see opportunities where no one else can. This is at the center of our Corporate and Investment Banking.

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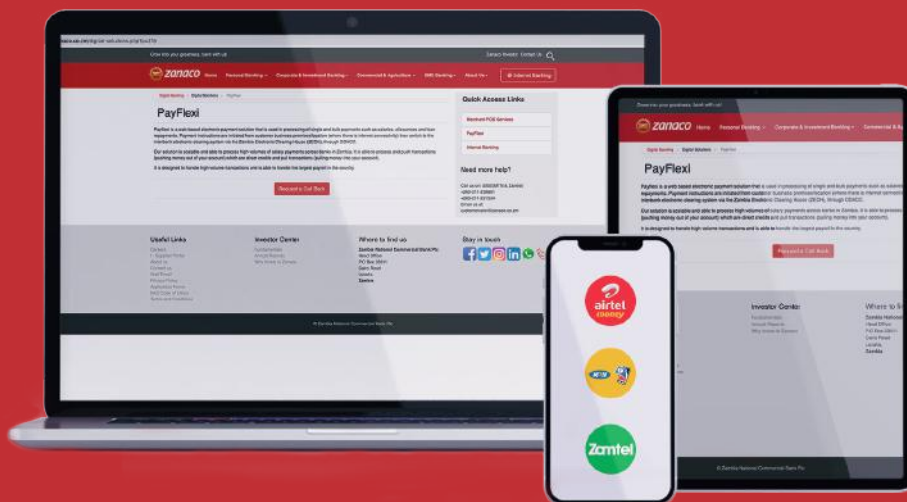
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Make bulk payments to your employees' Mobile Money Accounts using PayFlexi



Make payments to unbanked beneficiaries using PayFlexi, our web-based payment solution designed to process bulk payments such as salaries and allowances. With PayFlexi, you can now make money transfers to your employees' MTN, Airtel and Zamtel Mobile Money accounts.

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Financing for Simpler Trade Beyond Borders



For simplified documentation arrangements, secured means of payment or financing to build confidence with business partners, our Trade Finance solutions will meet your international transaction needs.

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Unlock Your Cash Flows with Our Working Capital Solutions



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Our Working Capital solutions unlock your cash flows and help manage liquidity gaps as and when required. Meet daily cash obligations with our overdrafts and enhance your value chain using our invoice discounting, local purchase order and distributor financing solutions.

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